

RESPONSIBLE PROCUREMENT AND SOCIALLY RESPONSIBLE PROCUREMENT OF THE COMPANY

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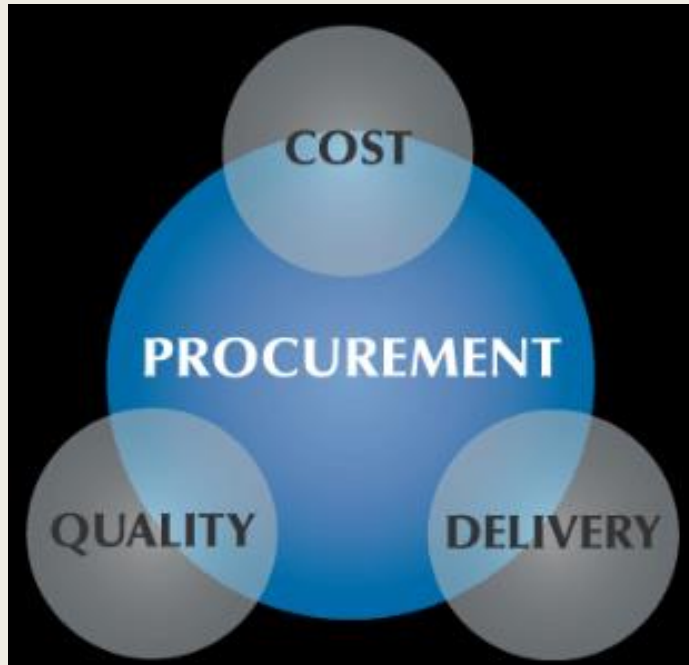
CONTENT

- Procurement concept
- Supply Chain Management and Procurement
- Sustainable Procurement
- Principles and Benefits
- Socially Responsible Procurement
- Principles and Guidelines

What is Procurement?

- Selecting vendors
- Establishing payment terms
- Strategic vetting
- Negotiation of contracts
- Purchasing of goods





- Sourcing activities, negotiation and strategic selection of goods and services
- Organizations spend significant amount of money buying products and services
- Objective: Obtain high quality products and services at sustainable costs

Supply Chain Management and Procurement

Relationship



- Procurement: Process of getting the goods that the company needs to fulfill its business model
 - *Inventory control and management*
 - *Developing standards of quality*
- Supply Chain: Infrastructure needed to get those goods
 - *Everyone involved in getting the product into the customer*
 - *Manufacturers, transportation companies, wholesale warehouses*

How do we achieve a responsible procurement and supply chain?

- Supply chain: Achieved through manifested core values of the supply chain actors, strategies, and tactics.
- Procurement: When organizations satisfy their needs for goods, services, works, and utilities in a way that achieves value for money and promotes positive outcomes not only for the organization itself but for the economy, environment, and society.

Sustainable Procurement

Adoption and integration of Corporate Social Responsibility (CSR) principles into your procurement processes and decisions



Drivers:

3 basic pillars of sustainability :

- Environment
- Social
- Economy



- Cost Reduction
- Risk Reduction
- Revenue Growth

Golden Principles Of Sustainable Procurement

Shaun McCarthy OBE  Global Standard

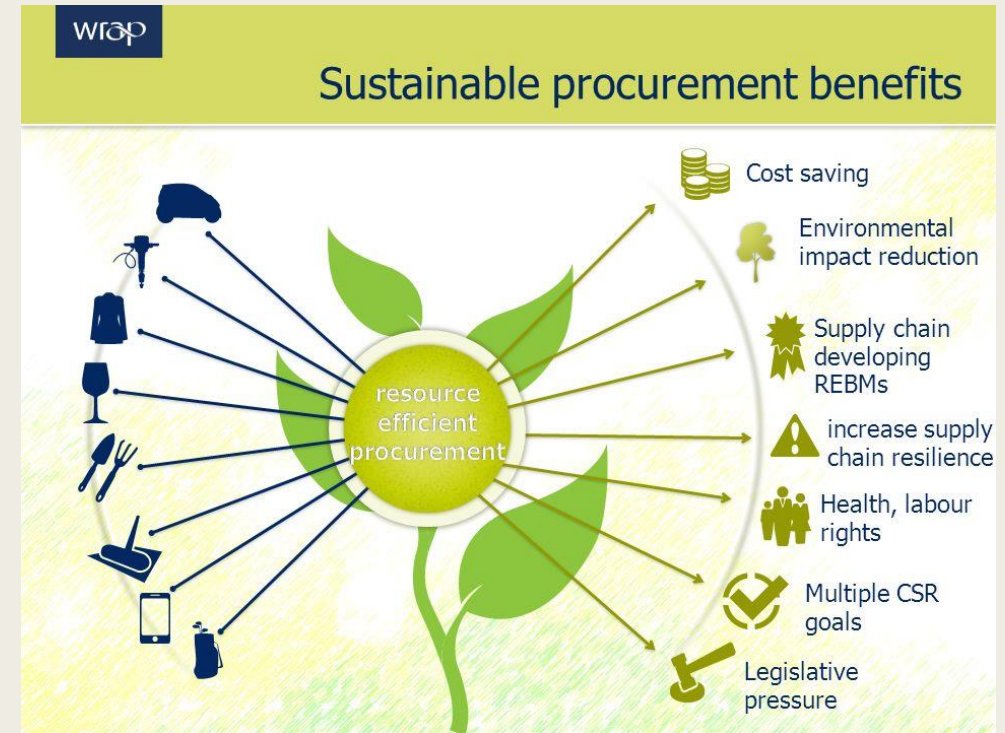
- Sustainable procurement is good procurement
- Engage a wide range of people
- Have a policy
- Follow the Golden Thread
- Sustainable supply, not sustainable supplier
- Prioritise
- Develop your supply chain





Benefits of Sustainable Procurement

- Minimizes risk in a company's business practices
- Compliance with environmental and social legislations
- Creates markets for new products and services
- Reduce waste and improve resource efficiency
- Competitive advantage
- Facilitate access to capital and increase valuation



Socially Responsible Procurement

■ *What is it?*

- Measurable corporate policies and procedures and resulting behavior.
 - Individual
 - Organization
 - Community



Dimensions:

- Community involvement
- Health and safety
- Diversity and inclusion
- Human rights respect
- Environmental protection
- Ethics and financial stewardship





Principles and Guidelines for Responsible Procurement

Organization ECPAR

- Leadership by example
- Governance
- Equity and efficiency
- Environmental integrity
- Socioeconomic development



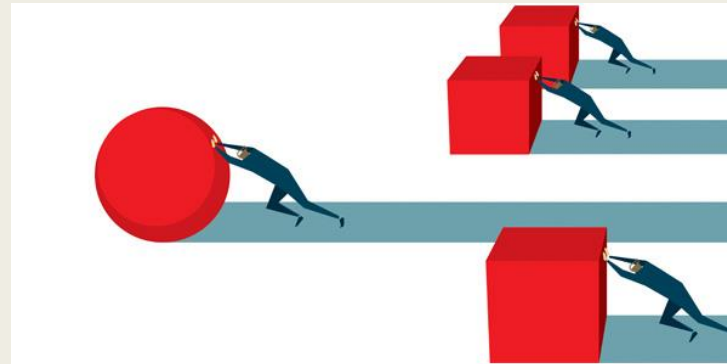
- Why it is necessary to incorporate the social dimension?

RESULTS



ETHIC

COMPETITIVE ADVANTAGES



GOOD IMAGE OF THE COMPANY



SOURCES

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Thank you for your attention!